



PARTNERSHIP



HEALTHPLAN  
of CALIFORNIA  
*A Public Agency*

# Behavioral Health Integration Incentive Grants

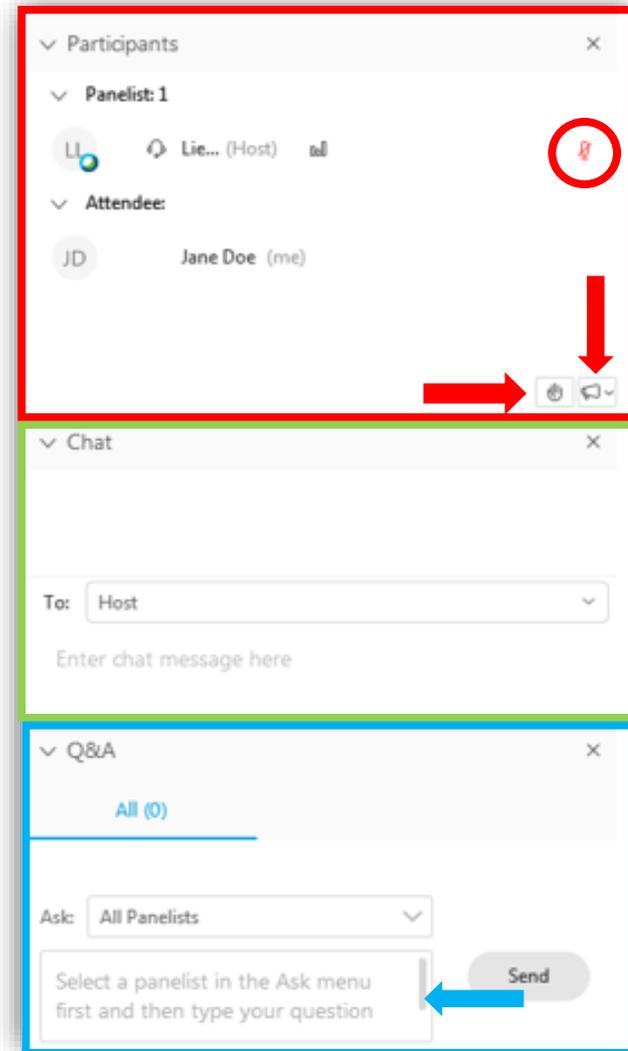
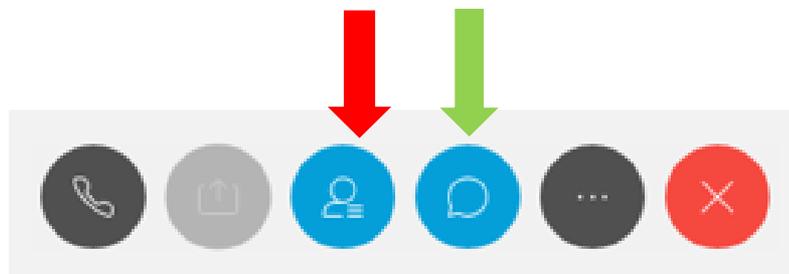
Margaret Kisliuk, Dr. Colleen Townsend,  
and Mark Bontrager  
December 13, 2019

# Introduction

- Introduction/Housekeeping
- Background and Overview
- Application Requirements
- Application Examples
- Scoring Rubric
- Timeline
- Contact/Resources
- Questions

# Housekeeping

- All participants have been muted to eliminate any possible noise interference/distraction.
- This webinar is being recorded and will be posted on the PHC website.
- If you have a question or would like to share your comments during the webinar, **please type your question in the “Q&A” box or click on the “raised hand” icon located in the Participants box.**





# Proposition 56 Overview

- Loan Repayment
- Directed Payments
- Value-Based Purchasing Program (VBPP) - **Behavioral Health Integration Grants (BHI)**



# PHC's Goal for BHI Grants

Partnership HealthPlan of California (PHC) has **committed to behavioral health integration and encourages as many grants as possible.**

- Persons with mental health and/or substance use issues are often those with unaddressed chronic physical health conditions (and vice versa).
- A significant proportion of PHC's members have behavioral health issues that require integrated treatment and follow-up .
- Integration and collaboration of services is key to our collective success in addressing the needs of our members.

PHC particularly encourages grants that involve collaboration among providers (i.e., primary care clinics and substance use providers, emergency rooms and Beacon providers, etc.).

**Please let us know how we can help facilitate.**

# BHI Incentive Projects

- Statewide financial allocation
- Grant period: April 1, 2020 – December 31, 2022





# Who Can Apply for a Grant?

**Contracted providers with PHC or Beacon Health Options who serve Medi-Cal beneficiaries**

## **Types:**

- Federally Qualified Health Clinics (FQHCs), rural health clinics, Indian Health Service clinics
- Hospitals, medical groups, individual providers
- Mental health and substance use providers
- County mental health and substance use providers



# Integration Project Types

## Six Project Types:

- Behavioral Health Integration for Beginners
- Maternal Mental Health and Substance Use
- Medication Management for Beneficiaries with Co-Occurring Chronic Medical/Behavioral Diagnoses
- Diabetes Screening and Treatment for People with Serious Mental Illness
- Improving Follow-Up after Hospitalization for Mental Illness
- Improving Follow-Up after Emergency Department Visit



# Funding Model

*Example:*

<b>Year 1</b> (April 1 – December 31, 2020):	\$66,670
<b>Year 2</b> (January 1 – December 31, 2021):	\$100,000
<b>Year 3</b> (January 1 – December 31, 2022):	\$100,000



# Application Requirements

- DHCS project application and detailed budget
- Attestation and certification form (signed)
- Memorandum of Understanding (MOU)
- Letter of support from county mental health and substance use disorder plans (if serving SMI/SUDs)
- PHC also asks for an “Intent to Apply” notification by December 20

The DHCS project application is submitted to  
**Partnership HealthPlan of California (PHC)** at

[BHIgrants@partnershiphp.org](mailto:BHIgrants@partnershiphp.org)



# Notice of Intent to Apply



## NOTICE OF INTENT TO APPLY

Proposition 56 Value Based Purchasing for Behavioral Health Integration Incentive Projects

**\*Notice is due by 12/20/19 to: [BHlgrants@partnershiphp.org](mailto:BHlgrants@partnershiphp.org)**

Organization Name:

Type of Entity:

Service Location Physical Addresses:

Geographic Service Area:

Estimated number of Medi-Cal Beneficiaries served:

Contact Person:

Contact Person Title:

Telephone Number:

Email Address:

Mailing Address:

Will there be co-applicants or other participating organizations as part of this project? If yes, please list:

\_\_\_\_\_

Which Behavioral Health Integration Incentive Project Area(s) do you intend on applying? (May choose more than one)

\_\_\_\_\_ Behavioral Health Integration for Beginners

\_\_\_\_\_ Maternal Mental Health and Substance Use

\_\_\_\_\_ Medication Management for Beneficiaries with Co-Occurring Chronic Medical/Behavioral Diagnoses

\_\_\_\_\_ Diabetes Screening and Treatment for People with Serious Mental Illness

\_\_\_\_\_ Improving Follow-Up after Hospitalization for Mental Illness

\_\_\_\_\_ Improving Follow-Up after Emergency Department Visit

What is your estimated total three-year project request for all projects? \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_



# Notice of Intent to Apply



## NOTICE OF INTENT TO APPLY

Proposition 56 Value Based Purchasing for Behavioral Health Integration Incentive Projects

\*Notice is due by 12/20/19 to: [BHlgrants@partnershiphp.org](mailto:BHlgrants@partnershiphp.org)

Organization Name: Happy Place Clinic  
Type of Entity: FQHC  
Service Location Physical Addresses: 123 Main Street Anywhere, CA  
Geographic Service Area: Humboldt County  
Estimated number of Medi-Cal Beneficiaries served: 6,000  
Contact Person: Wanda Wonderful  
Contact Person Title: CEO  
Telephone Number: 1-555-123-4567  
Email Address: wanda@happyplaceclinic.org  
Mailing Address: 123 Main Street Anywhere, CA

Will there be co-applicants or other participating organizations as part of this project? If yes, please list: Recovery & Discovery Addiction Services, Inc.

Which Behavioral Health Integration Incentive Project Area(s) do you intend on applying? (May choose more than one)

- Behavioral Health Integration for Beginners
- Maternal Mental Health and Substance Use
- Medication Management for Beneficiaries with Co-Occurring Chronic Medical/Behavioral Diagnoses
- Diabetes Screening and Treatment for People with Serious Mental Illness
- Improving Follow-Up after Hospitalization for Mental Illness
- Improving Follow-Up after Emergency Department Visit

What is your estimated total three-year project request for all projects? \$1,333,500

Signature: wanda wonderful

Date: 12.20.19



# Components of Effective Integration Programs

- Patient Identification and Diagnosis
- Engagement in Integrated Care
- Evidenced-Based Treatment
- Systematic Follow-up, Treatment, Adjustment and Relapse Prevention
- Communication and Care Coordination
- Program Oversight and Quality Improvement
- Strategies and Practice Redesign Components



# Project Examples

## Behavioral Health Integration

- Increase screening, initiation of treatment and tracking of outcomes for Depression/Substance Disorder
- Building systems to track follow up for managing mood disorder and substance use disorder (SUD)
- Behavioral Health Staff for screening and follow up therapy
- Training clinical staff in Screening Brief Intervention Referral to Therapy (SBIRT)

## Maternal Mental Health Substance Use

- Increasing Behavioral Health staff in a CPSP/Prenatal program to screen all pregnant women for depression, RISK for depression and substance use
- Coordinating care for referral for substance use treatment, increasing X-Waivered prescribers or increasing referral to treatment with Opiate Use Disorder

## Medication Management in Co-Occurring Diagnosis

- Develop systems that identifies these individuals and coordinating services to ensure access to care and follow up labs and consults

# More Project Examples

## Diabetes Screening and Treatment in SMI

- Coordinating medical primary care services with County and primary care based psychiatric services
- Develop systems for shared care coordination and communication

## Follow After Hospitalization for Mental Illness

- Coordinating medical and mental health care across County, hospital and primary care services
- Develop systems for shared care coordination and communication

## Follow Up After Emergency Department Visits

- Coordinating medical, mental health, substance abuse services across County, Substance Use programs, hospital and primary care services
- Develop systems for shared care coordination and communication



# Application Section 1.1

## BHI Incentive Program Applicant and Contact Person

### 1.1 BHI Incentive Program Applicant and Contact Person

- Organization Name: **Happy Place Clinic**
- Type of Entity (from Lead Entity Description Above): **FQHC**
- Service Location Physical Address(es): **123 Main Street Anywhere, CA**
- Geographic Service Area(s): **Humboldt County**
- Number of all Medi-Cal Members Served Per Year: **10,000**
- Percentage of All Clients Served Per Year Who Are Medi-Cal Members at Sites Implementing BHI: **60%**
- Contact Person: **Wanda Wonderful**
- Contact Person Title: **CEO**
- Telephone Number: **1-555-123-4567**
- Email Address: **wanda@happyplaceclinic.org**
- Mailing Address: **123 Main Street Anywhere, CA**

# Application Section 3.1

## Basic Behavioral Health Integration

### 3.1 **Basic Behavioral Health Integration**

Check the box if this project is selected.

a. Check the box for the specific target population(s) for this project (based on the populations served by the entity):

Pediatric

**Adult**

In the section below, provide an estimate of the number of Medi-Cal members who are likely to be impacted by this BHI project through your entity.

a: **6,000**

b. **Optional**:  Check this box if the project will focus on reducing disparities by race, ethnicity, and/or primary language and report stratified metrics for the target population.

If the project will focus to reduce disparities, identify the specific disparity target population(s) in the section below.

b: **Happy Place Clinic will partner with Recovery and Discovery Addiction Services to co-locate bilingual drug/alcohol counselors at Happy Place Clinic's primary care site. These bilingual counselors will reduce barriers to care by providing screening, referral and brief assessment for Spanish speaking patients in their primary language.**



# Project Year 1 (2020)

## Describe Activities and Flat Funding Amount

### **Year 1 Activities:**

- Execute contract between Happy Place and Recovery & Discovery Addiction Services
- Train staff on integrated care model
- Build screening tools in EMR system
- Modify clinic scheduling to allow warm hand-offs, integrated care team rounding
- Collect baseline data
- Build database to collect, store and report on data
- Recovery & Discovery Addiction Services to hire three bilingual counselors
- Execute Data Sharing Agreements

**Year 1 Flat Funding Amount: \$333,550**

# Section 4.1 Attestation

## Section 4: Attestations and Certification

- 4.1 Attestation



I hereby certify that all information provided in this application is true and accurate to the best of my knowledge, and that this application has been completed based on a good faith understanding of BHI Incentive Program participation requirements.

**Wanda Wonderful, CEO of Happy Place Clinic**

**1/21/20**

**Signature of BHI Incentive Program Applicant Representative**

**Date**



# Memorandum of Understanding (MOU)

## MEMORANDUM OF UNDERSTANDING BETWEEN

**[Happy Place Clinic]**

AND

**[Partnership HealthPlan of CA]**

## FOR PROPOSITION 56 VALUE-BASED PAYMENT BEHAVIORAL HEALTH INTEGRATION INCENTIVE PROGRAM

This Memorandum of Understanding (“MOU”) is made and entered into as of this 21st day of January, 2020, by and between [NAME] (“Provider”) and [NAME] (“Plan”) in order to facilitate successful implementation of the provider’s behavioral health integration project(s) (“BHI Project(s)”) set forth in the approved BHI Incentive Program application.



# Project Scoring Criteria

Overview = 40 points

Project Year 1 = 20 points

Project Year 2 = 20 points

Project Year 3 = 20 points

**Total possible = 100 points**

Application Section	Number of Points
<i>3.1(d) Narrative overview of project (Total points = 40)</i>	
Description of importance to Medi-Cal beneficiaries to be served by the provider	10
Description of the project design, practice redesign components, organizational capacity, leadership and sustainability	15
Description of the approach for implementing the project, including a plan of action (implementation steps)	15
<i>3.1(e) Project Year 1 narrative, milestones, and funding amount (Total points = 20)</i>	
Narrative description of activities and accomplishments that will occur to achieve the goals of the project, and flat funding amount requested	10
List of milestones with accomplishment and date, including a description of how achievement of the milestones will support implementation and collection of the selected measures	10
<i>3.2(f) Project Year 2 narrative and milestone list with associated funding amounts (Total points = 20)</i>	
Narrative description of specific practice redesign components and tasks	10
List of milestones with accomplishment, date, and funding amount, including a description of how achievement of the milestones will support implementation and collection of the selected measures	10
<i>3.1(g) Project Year 3 narrative and milestone list with associated funding amounts (Total points = 20)</i>	
Narrative description of specific practice redesign components and tasks	10
List of milestones with accomplishment, date, and funding amount, including a description of how achievement of the milestones will support implementation and collection of the selected measures	10
<b>Application Total Points</b>	<b>100</b>



# Overall Timeline

Activity	Date
DHCS Releases the RFA	11/12/19
DHCS Provides Webinar	11/22/19
PHC Webinar with Interested Applicants	12/13/19 1 p.m.
Notice of Intent to Apply due to PHC	12/20/19 <i>(preferred, not required)</i>
<b>BHI Applications due to PHC</b>	<b>1/21/20 by 5 p.m. (required)</b>
PHC reviews applications and submits proposals to DHCS	2/18/20
DHCS reviews submissions by PHC and announces results	3/18/20
BHI Projects Begin	4/1/20



# Contact Information

Monday - Friday  
8 a.m. - 5 p.m.

Email Support  
[BHIgrants@partnershiphp.org](mailto:BHIgrants@partnershiphp.org)

Partnership HealthPlan of California  
[www.partnershiphp.org](http://www.partnershiphp.org)

Web Page Information  
<http://www.partnershiphp.org/Community/Pages/Behavioral-Health-Integration-Grants.aspx>



# Questions

