# Tools for Prioritizing Quality Measures

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# Learning Objectives

**Participants will be able to:**

- Understand the importance of setting a 'guiding vision' for tackling QI measures

- Learn about practical tools and concepts that will assist with identification and prioritization of measures

- Practice application of some of these tools in preparation to bring them back to your organization

# QI Measure Sets

- PCP QIP

- UDS

- NCQA / PCMH

- HEDIS®

- PHC Site Review



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# Polling Questions

# Polling Question 1

Do you have an established process for determining focus for QI measures each year?

- No, there is no established process
- Yes, informal:  There is an informal process we use each year (i.e. casual, informal discussion)
- Yes, formal:  There is a formal process we use each year (i.e. set meeting(s) to dig into measures and determine focus)

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# Polling Question 2

Who is historically involved in determining which QI measures you will be focusing on each year?

- There is no established person or team
- The QI person decides and communicates to staff
- QI Council provides guidance to the QI staff
- Board of Directors or C-level staff decides areas of focus and communicates to QI staff
- There is a formal collaborative 'decision' meeting with representative staff from across the organization

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# Tools for Prioritizing Quality Measures

# Three Approaches

1. Analysis and Discussion (Simple Approach)

2. Impact / Effort Matrix (Moderate Approach)

3. Prioritization Matrix (Comprehensive Approach)

# Tool #1:  Analysis and Discussion

# Tool #1: Overview

- Provides simplest approach, while providing some level of objectivity

- Requires a bit of pre-work prior to the conversation

- Is only effective if the right stakeholders are part of the conversation

# Tool #1: How To

Summarize all measures into a 1 to 2 page report:

- Measures, outcomes, financials if applicable

- Assemble stakeholders and determine priorities moving forward (engagement is key).  For each measure, determine one of the following:

  1. **Actively work** (prioritized measure:  execute actions, monitor and communicate data performance regularly)

  2. **Maintain** (continue previous work and monitor and communicate data performance at agreed upon intervals)

  3. **Monitor** (no work, monitor and communicate data performance only at agreed upon intervals)

  4. **No action** (cannot or plan to not monitor measure)

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# Example: Pre-Work

| Measure | Dec. 2019 Denom. | 2019 QIP Point Value | 2019 Earned | 2019 Unearned | Total Financial Opportunity | 2019 Rates | Decision: Actively Work, Maintain, Monitor, No Action | Notes |
|---|---|---|---|---|---|---|---|---|
| *Clinical Measures* | | | | | | | | |
| Adolescent Well Ca | 866 | | | | | unknown | | |
| Asthma Medicaion | 55 | 10 | $47,013 | $0 | $47,013 | 65.46% | | |
| Breast Cancer Scree | 302 | 7.5 | $17,360 | $17,900 | $35,260 | 60.27% | | |
| Cervical Cancer Scre | 1,043 | 7.5 | $0 | $35,260 | $35,260 | 57.34% | | |
| Childhood Immuniz | 67 | 10 | $0 | $47,013 | $47,013 | 56.72% | | |
| Colorectal Cancer Sc | 725 | 5 | $11,753 | $11,754 | $23,507 | 43.45% | | |
| Controlling High Blo | 273 | 7.5 | $35,260 | $0 | $35,260 | 88.65% | | |
| HbA1C in Good Con | 198 | 7.5 | $35,260 | $0 | $35,260 | 77.78% | | |
| Retinal Eye | 198 | 5 | $23,507 | $0 | $23,507 | 72.22% | | |
| Adolescent Immuni | 98 | 10 | $0 | $47,013 | $47,013 | 9.18% | | |
| 3-6 Yr Old Well Chil | 360 | 10 | $47,013 | $0 | $47,013 | 82.78% | | |
| 0-15 Mo Old Well C | 89 | | | | | unknown | | |
| *Non-Clinical Meaures* | | | | | | | | |
| Avoidable ED | 1,073 | 2.5 | $11,753 | $0 | $11,753 | - | | |
| PCP Office Visits | 47,425 | 2.5 | $11,753 | $0 | $11,753 | - | | |
| ACS Admissions | 46,795 | 5 | $23,507 | $0 | $23,507 | - | | |
| Readmission Rate | 175 | 5 | $23,507 | $0 | $23,507 | - | | |
| Patient Experience | - | 5 | $11,753 | $11,754 | $23,507 | - | | |

# Completed Example

| Measure | Dec. 2019 Denom. | 2019 QIP Point Value | 2019 Earned | 2019 Unearned | Total Financial Opportunity | 2019 Rates | Decision: Actively Work, Maintain, Monitor, No Action | Notes |
|---|---|---|---|---|---|---|---|---|
| *Clinical Measures* | | | | | | | | |
| Adolescent Well Ca | 866 | | | | | unknown | Monitor | New measure, large denom |
| Asthma Medicaion | 55 | 10 | $47,013 | $0 | $47,013 | 65.46% | Maintain | Continue work |
| Breast Cancer Scree | 302 | 7.5 | $17,360 | $17,900 | $35,260 | 60.27% | Actively Work | Try Mobile |
| Cervical Cancer Scre | 1,043 | 7.5 | $0 | $35,260 | $35,260 | 57.34% | Maintain | Large denom. Continue work |
| Childhood Immuniz | 67 | 10 | $0 | $47,013 | $47,013 | 56.72% | Actively Work | Outcall planning |
| Colorectal Cancer S | 725 | 5 | $11,753 | $11,754 | $23,507 | 43.45% | Maintain | Large denom. Continue work |
| Controlling High Blo | 273 | 7.5 | $35,260 | $0 | $35,260 | 88.65% | Monitor | Report quarterly |
| HbA1C in Good Con | 198 | 7.5 | $35,260 | $0 | $35,260 | 77.78% | Monitor | Report quarterly |
| Retinal Eye | 198 | 5 | $23,507 | $0 | $23,507 | 72.22% | Maintain | Report quarterly |
| Adolescent Immuni | 98 | 10 | $0 | $47,013 | $47,013 | 9.18% | Actively Work | Outcall planning |
| 3-6 Yr Old Well Chil | 360 | 10 | $47,013 | $0 | $47,013 | 82.78% | Maintain | Report monthly |
| 0-15 Mo Old Well C | 89 | | | | | unknown | Actively Work | TBD: Develop plan |
| *Non-Clinical Meaures* | | | | | | | | |
| Avoidable ED | 1,073 | 2.5 | $11,753 | $0 | $11,753 | - | Monitor | Report quarterly |
| PCP Office Visits | 47,425 | 2.5 | $11,753 | $0 | $11,753 | - | Monitor | Report quarterly |
| ACS Admissions | 46,795 | 5 | $23,507 | $0 | $23,507 | - | Monitor | Report quarterly |
| Readmission Rate | 175 | 5 | $23,507 | $0 | $23,507 | - | Maintain | Report quarterly |
| Patient Experience | - | 5 | $11,753 | $11,754 | $23,507 | - | No Action | No visibility |

# Tool #1: Recap

- Pull together and prepare a high-level measure summary

- Add columns for decision making and notes (for recalling later)

- Engage appropriate stakeholders and schedule discussion

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# Tool #2:  Impact Effort Matrix

# Tool #2: Impact Effort Matrix



- Provides a visual display of measure evaluation

- Can be done on a wall, or electronically

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**Impact / Effort Matrix**

**IMPACT**

High Impact

**YES!**
High Impact, Low Effort - Easier wins

**Maybe?**
High Impact, High Effort – Major Undertaking

Low Impact

**Maybe?**
Low Impact, Low effort – Incremental

**Likely No.**
Low Impact, High Effort – Thankless Work

Low Effort: 1 2 3 4 5
High Effort: 6 7 8 9 10

**EFFORT**

# Now, Let's Try!

Start a farm with a few animals.
Which one should we start with?

# Impact / Effort Matrix

| IMPACT | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| High Impact | 10 | | | | | | Adolescent Izs | | 0-2 IZs | | 0-15 Mo. Well Care |
| | 9 | | | | | | | | | Cervical Cancer | |
| | 8 | | | | | | | | | | Acolescent Well Care |
| | 7 | | | | | Breast Cancer | | | | | |
| | 6 | | | | | | | | | | |
| Low Impact | 5 | | | Asthma Medication | | | | | | | |
| | 4 | | | | | | | | | Colorectal Cancer | |
| | 3 | | | | 3-6 Yr Well Checks | Blood Pressure | | | | | |
| | 2 | | | | | Retinal Eye | | | | | |
| | 1 | | | | | | | | | | |
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| | | Low Effort | | | | | High Effort | | | | |

**EFFORT**

# Example – Documenting Rating and Notes

| Measure | Dec. 2019 Denom. | 2019 QIP Point Value | 2019 Earned | 2019 Unearned | Total Financial Opportunity | 2019 Rates | Impact or Risk | Effort or Complexity | Notes |
|---|---|---|---|---|---|---|---|---|---|
| Adolescent | 866 | | | | | unknown | 8 | 10 | New measure, large denom |
| Asthma Me | 55 | 10 | $47,013 | $0 | $47,013 | 65.46% | 5 | 3 | Earned all. Continue work |
| Breast Canc | 302 | 7.5 | $17,360 | $17,900 | $35,260 | 60.27% | 7 | 5 | Missed 1/2. |
| Cervical Can | 1,043 | 7.5 | $0 | $35,260 | $35,260 | 57.34% | 9 | 9 | Missed all, hard measure |
| Childhood I | 67 | 10 | $0 | $47,013 | $47,013 | 56.72% | 10 | 8 | Missed all, hard measure |
| Colorectal C | 725 | 5 | $11,753 | $11,754 | $23,507 | 43.45% | 4 | 9 | Missed half, hard measure |
| Controlling | 273 | 7.5 | $35,260 | $0 | $35,260 | 88.65% | 3 | 5 | Earned all. Continue work |
| HbA1C in Go | 198 | 7.5 | $35,260 | $0 | $35,260 | 77.78% | 3 | 5 | Earned all. Continue work |
| Retinal Eye | 198 | 5 | $23,507 | $0 | $23,507 | 72.22% | 2 | 5 | Earned all. Continue work |
| Adolescent | 98 | 10 | $0 | $47,013 | $47,013 | 9.18% | 10 | 6 | Missed all, med-hard measure |
| 3-6 Yr Old V | 360 | 10 | $47,013 | $0 | $47,013 | 82.78% | 3 | 4 | Earned all. Continue work |
| 0-15 Mo Old | 89 | | | | | unknown | 10 | 10 | New measure, complex |

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# Try This Later

1. Identify all measures and performance

2. As a team, assign a 1-10 rating for each measure:

   - <u>Impact</u> – What is the potential impact to the organization?  What is the potential opportunity to produce new/different results over last year?

   - <u>Effort</u> – How hard will it be to achieve the number of members needed for compliance?  How complex is the measure?

3. Plot on the matrix (post it notes on the wall, or using the electronic template)

4. Discuss outcomes as a team and determine top prioritized measures

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# Tool #3:  Prioritization Matrix

# Tool #3: Prioritization Matrix

- AKA 'Solutions Prioritization Matrix' in Six Sigma methodology

- Creates objective framework for what may otherwise be a very subjective decision-making process

- Weighs measures against organization-specific, custom criteria for decision-making
  - Each criteria will have an importance weigh
  - Each measure will be weighed against criteria

# Prioritization Matrix Template
## Practical Example

**Prioritization Matrix for Quality Measures**

| | | | | Criteria Weight: | 9 | | 3 | | 5 | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Measure | Dec 2019 Denom. | 2019 Earned | 2019 Un-earned | Previous year performance (Bad=High, Good=Low) | Subtotal #1 | Member Volume (Low vol.=High) | Subtotal #2 | Measure Complexity (Easy=High) | Subtotal #3 | Total Score | Decision (Actively Work, Maintain, Monitor, No Action) | Decision Notes |
| Adolescent | 866 | (new) | | 10 | 90 | 2 | 6 | 10 | 50 | 146 | Monitor | Too many & not in QIP |
| Asthma Me | 55 | $47,013 | $0 | 1 | 9 | 10 | 30 | 5 | 25 | 64 | Maintain | Ensure ahead of game |
| Breast Canc | 302 | $17,360 | $17,900 | 5 | 45 | 7 | 21 | 7 | 35 | 101 | Maintain | Continue outreach |
| Cervical Car | 1043 | $0 | $35,260 | 8 | 72 | 1 | 3 | 7 | 35 | 110 | Work | |
| Childhood I | 67 | $0 | $47,013 | 10 | 90 | 9 | 27 | 2 | 10 | 127 | Work | |
| Colorectal ( | 725 | $11,753 | $11,754 | 5 | 45 | 3 | 9 | 3 | 15 | 69 | Maintain | Continue mail in samples |
| Controlling | 273 | $35,260 | $0 | 1 | 9 | 6 | 18 | 8 | 40 | 67 | Monitor | |
| HbA1C in Go | 198 | $35,260 | $0 | 1 | 9 | 5 | 15 | 7 | 35 | 59 | Monitor | |
| Retinal Eye | 198 | $23,507 | $0 | 1 | 9 | 5 | 15 | 6 | 30 | 54 | Monitor | |
| Adolescent | 98 | $0 | $47,013 | 10 | 90 | 4 | 12 | 5 | 25 | 127 | Work | Get ahead for next year |
| 3-6 Yr Old W | 360 | $47,013 | $0 | 1 | 9 | 8 | 24 | 10 | 50 | 83 | Maintain | Continue birthday club |
| 0-15 Mo Old | 89 | (new) | | 10 | 90 | 3 | 9 | 1 | 5 | 104 | Work | Complex, get arms around |

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# Prioritization Matrix Template
## Practical Example

1. List the Measures

| | | | | **Quality Measures** | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | *Criteria Weight:* | | *9* | | *3* | | *5* | | | | | | |
| **Measure** | Dec 2019 Denom. | **2019 Earned** | **2019 Un-earned** | Previous year performance (Bad=High, Good=Low) | Subtotal #1 | Member Volume (Low vol.=High) | Subtotal #2 | Measure Complexity (Easy=High) | Subtotal #3 | **Total Score** | **Decision** (Actively Work, Maintain, Monitor, No Action) | | | **Decision Notes** |
| Adolescent | 866 | (new) | | 10 | 90 | 2 | 6 | 10 | 50 | 146 | Monitor | | | Too many & not in QIP |
| Asthma Me | 55 | $47,013 | $0 | 1 | 9 | 10 | 30 | 5 | 25 | 64 | Maintain | | | Ensure ahead of game |
| Breast Canc | 302 | $17,360 | $17,900 | 5 | 45 | 7 | 21 | 7 | 35 | 101 | Maintain | | | Continue outreach |
| Cervical Car | 1043 | $0 | $35,260 | 8 | 72 | 1 | 3 | 7 | 35 | 110 | Work | | | |
| Childhood I | 67 | $0 | $47,013 | 10 | 90 | 9 | 27 | 2 | 10 | 127 | Work | | | |
| Colorectal C | 725 | $11,753 | $11,754 | 5 | 45 | 3 | 9 | 3 | 15 | 69 | Maintain | | | Continue mail in samples |
| Controlling | 273 | $35,260 | $0 | 1 | 9 | 6 | 18 | 8 | 40 | 67 | Monitor | | | |
| HbA1C in Gc | 198 | $35,260 | $0 | 1 | 9 | 5 | 15 | 7 | 35 | 59 | Monitor | | | |
| Retinal Eye | 198 | $23,507 | $0 | 1 | 9 | 5 | 15 | 6 | 30 | 54 | Monitor | | | |
| Adolescent | 98 | $0 | $47,013 | 10 | 90 | 4 | 12 | 5 | 25 | 127 | Work | | | Get ahead for next year |
| 3-6 Yr Old W | 360 | $47,013 | $0 | 1 | 9 | 8 | 24 | 10 | 50 | 83 | Maintain | | | Continue birthday club |
| 0-15 Mo Old | 89 | (new) | | 10 | 90 | 3 | 9 | 1 | 5 | 104 | Work | | | Complex, get arms around |

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# Prioritization Matrix Template
## Practical Example

**2. Add any data for the measures (optional)**

**Prioritizati... ...easures**

| | | | | _Criteria Weight:_ | _9_ | | _3_ | | _5_ | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Measure** | Dec 2019 Denom. | **2019 Earned** | **2019 Un-earned** | Previous year performance (Bad=High, Good=Low) | Subtotal #1 | Member Volume (Low vol-=High) | Subtotal #2 | Measure Complexity (Easy=High) | Subtotal #3 | **Total Score** | **Decision** (Actively Work, Maintain, Monitor, No Action) | **Decision Notes** |
| Adolescent | 866 | (new) | | 10 | 90 | 2 | 6 | 10 | 50 | 146 | Monitor | Too many & not in QIP |
| Asthma Me | 55 | $47,013 | $0 | 1 | 9 | 10 | 30 | 5 | 25 | 64 | Maintain | Ensure ahead of game |
| Breast Canc | 302 | $17,360 | $17,900 | 5 | 45 | 7 | 21 | 7 | 35 | 101 | Maintain | Continue outreach |
| Cervical Car | 1043 | $0 | $35,260 | 8 | 72 | 1 | 3 | 7 | 35 | 110 | Work | |
| Childhood I | 67 | $0 | $47,013 | 10 | 90 | 9 | 27 | 2 | 10 | 127 | Work | |
| Colorectal C | 725 | $11,753 | $11,754 | 5 | 45 | 3 | 9 | 3 | 15 | 69 | Maintain | Continue mail in samples |
| Controlling | 273 | $35,260 | $0 | 1 | 9 | 6 | 18 | 8 | 40 | 67 | Monitor | |
| HbA1C in Go | 198 | $35,260 | $0 | 1 | 9 | 5 | 15 | 7 | 35 | 59 | Monitor | |
| Retinal Eye | 198 | $23,507 | $0 | 1 | 9 | 5 | 15 | 6 | 30 | 54 | Monitor | |
| Adolescent | 98 | $0 | $47,013 | 10 | 90 | 4 | 12 | 5 | 25 | 127 | Work | Get ahead for next year |
| 3-6 Yr Old W | 360 | $47,013 | $0 | 1 | 9 | 8 | 24 | 10 | 50 | 83 | Maintain | Continue birthday club |
| 0-15 Mo Old | 89 | (new) | | 10 | 90 | 3 | 9 | 1 | 5 | 104 | Work | Complex, get arms around |

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**3. Identify and add criteria that will be used to evaluate each measure (at least 3 recommended and up to 7 can be used)**

**Prioritization Matrix for Quality Measu...**

| | | | | Criteria Weight: | 9 | | 3 | | 5 | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Measure | Dec 2019 Denom. | 2019 Earned | 2019 Un-earned | Previous year performance (Bad=High, Good=Low) | Subtotal #1 | Member Volume (Low vol-=High) | Subtotal #2 | Measure Complexity (Easy=High) | Subtotal #3 | Total Score | Decision (Actively Work, Maintain, Monitor, No Action) | Decision Notes |
| Adolescent | 866 | (new) | | 10 | 90 | 2 | 6 | 10 | 50 | 146 | Monitor | Too many & not in QIP |
| Asthma Me | 55 | $47,013 | $0 | 1 | 9 | 10 | 30 | 5 | 25 | 64 | Maintain | Ensure ahead of game |
| Breast Canc | 302 | $17,360 | $17,900 | 5 | 45 | 7 | 21 | 7 | 35 | 101 | Maintain | Continue outreach |
| Cervical Car | 1043 | $0 | $35,260 | 8 | 72 | 1 | 3 | 7 | 35 | 110 | Work | |
| Childhood I | 67 | $0 | $47,013 | 10 | 90 | 9 | 27 | 2 | 10 | 127 | Work | |
| Colorectal ( | 725 | $11,753 | $11,754 | 5 | 45 | 3 | 9 | 3 | 15 | 69 | Maintain | Continue mail in samples |
| Controlling | 273 | $35,260 | $0 | 1 | 9 | 6 | 18 | 8 | 40 | 67 | Monitor | |
| HbA1C in G( | 198 | $35,260 | $0 | 1 | 9 | 5 | 15 | 7 | 35 | 59 | Monitor | |
| Retinal Eye | 198 | $23,507 | $0 | 1 | 9 | 5 | 15 | 6 | 30 | 54 | Monitor | |
| Adolescent | 98 | $0 | $47,013 | 10 | 90 | 4 | 12 | 5 | 25 | 127 | Work | Get ahead for next year |
| 3-6 Yr Old V | 360 | $47,013 | $0 | 1 | 9 | 8 | 24 | 10 | 50 | 83 | Maintain | Continue birthday club |
| 0-15 Mo Old | 89 | (new) | | 10 | 90 | 3 | 9 | 1 | 5 | 104 | Work | Complex, get arms around |

# Prioritization Matrix Template

4. Assign a weight of importance for each criteria from 1 to 10 (realizing all are important)

**Prioritization Matrix for Quality Measures**

| | | | | Criteria Weight: | 9 | | 3 | | 5 | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Measure | Dec 2019 Denom. | 2019 Earned | 2019 Un-earned | Previous year performance (Bad=High, Good=Low) | Subtotal #1 | Member Volume (Low vol-=High) | Subtotal #2 | Measure Complexity (Easy=High) | Subtotal #3 | Total Score | Decision (Actively Work, Maintain, Monitor, No Action) | Decision Notes |
| Adolescent | 866 | (new) | | 10 | 90 | 2 | 6 | 10 | 50 | 146 | Monitor | Too many & not in QIP |
| Asthma Me | 55 | $47,013 | $0 | 1 | 9 | 10 | 30 | 5 | 25 | 64 | Maintain | Ensure ahead of game |
| Breast Canc | 302 | $17,360 | $17,900 | 5 | 45 | 7 | 21 | 7 | 35 | 101 | Maintain | Continue outreach |
| Cervical Car | 1043 | $0 | $35,260 | 8 | 72 | 1 | 3 | 7 | 35 | 110 | Work | |
| Childhood I | 67 | $0 | $47,013 | 10 | 90 | 9 | 27 | 2 | 10 | 127 | Work | |
| Colorectal C | 725 | $11,753 | $11,754 | 5 | 45 | 3 | 9 | 3 | 15 | 69 | Maintain | Continue mail in samples |
| Controlling | 273 | $35,260 | $0 | 1 | 9 | 6 | 18 | 8 | 40 | 67 | Monitor | |
| HbA1C in Go | 198 | $35,260 | $0 | 1 | 9 | 5 | 15 | 7 | 35 | 59 | Monitor | |
| Retinal Eye | 198 | $23,507 | $0 | 1 | 9 | 5 | 15 | 6 | 30 | 54 | Monitor | |
| Adolescent | 98 | $0 | $47,013 | 10 | 90 | 4 | 12 | 5 | 25 | 127 | Work | Get ahead for next year |
| 3-6 Yr Old W | 360 | $47,013 | $0 | 1 | 9 | 8 | 24 | 10 | 50 | 83 | Maintain | Continue birthday club |
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# Prioritization Matrix Template
## Practical Example

**Prioritization Matrix for Quality Measures**

| | | | | Criteria Weight: | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Measure** | **Dec 2019 Denom.** | **2019 Earned** | **2019 Un-earned** | **Previous year performance (Bad=High, Good=Low)** | **Subtotal #1** | **Member Volume (Low vol-=High)** | **Subtotal #2** | **Measure Complexity (Easy=High)** | **Subtotal #3** | **Total Score** | **Decision (Actively Work, Maintain, Monitor, No Action)** | **Decision Notes** |
| Adolescent | 866 | (new) | | 10 | 90 | 2 | 6 | 10 | 50 | 146 | Monitor | Too many & not in QIP |
| Asthma Me | 55 | $47,013 | $0 | 1 | 9 | 10 | 30 | 5 | 25 | 64 | Maintain | Ensure ahead of game |
| Breast Canc | 302 | $17,360 | $17,900 | 5 | 45 | 7 | 21 | 7 | 35 | 101 | Maintain | Continue outreach |
| Cervical Car | 1043 | $0 | $35,260 | 8 | 72 | 1 | 3 | 7 | 35 | 110 | Work | |
| Childhood I | 67 | $0 | $47,013 | 10 | 90 | 9 | 27 | 2 | 10 | 127 | Work | |
| Colorectal C | 725 | $11,753 | $11,754 | 5 | 45 | 3 | 9 | 3 | 15 | 69 | Maintain | Continue mail in samples |
| Controlling | 273 | $35,260 | $0 | 1 | 9 | 6 | 18 | 8 | 40 | 67 | Monitor | |
| HbA1C in G | 198 | $35,260 | $0 | 1 | 9 | 5 | 15 | 7 | 35 | 59 | Monitor | |
| Retinal Eye | 198 | $23,507 | $0 | 1 | 9 | 5 | 15 | 6 | 30 | 54 | Monitor | |
| Adolescent | 98 | $0 | $47,013 | 10 | 90 | 4 | 12 | 5 | 25 | 127 | Work | Get ahead for next year |
| 3-6 Yr Old V | 360 | $47,013 | $0 | 1 | 9 | 8 | 24 | 10 | 50 | 83 | Maintain | Continue birthday club |
| 0-15 Mo Old | 89 | (new) | | 10 | 90 | 3 | 9 | 1 | 5 | 104 | Work | Complex, get arms around |

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# Prioritization Matrix Template
## Practical Example

**6. Review the Total Score and complete the Decision column. Take notes about your decisions**

## Prioritization Matrix for Quality Measures

| Measure | Dec 2019 Denom. | 2019 Earned | 2019 Un-earned | Previous year performance (Bad=High, Good=Low) | Subtotal #1 | Member Volume (Low vol.=High) | Subtotal #2 | Measure Complexity (Easy=High) | Subtotal #3 | Total Score | Decision (Actively Work, Maintain, Monitor, No Action) | Decision Notes |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | **Criteria Weight:** 9 | | 3 | | 5 | | | | |
| Adolescent | 866 | (new) | | 10 | 90 | 2 | 6 | 10 | 50 | 146 | Monitor | Too many & not in QIP |
| Asthma Me | 55 | $47,013 | $0 | 1 | 9 | 10 | 30 | 5 | 25 | 64 | Maintain | Ensure ahead of game |
| Breast Canc | 302 | $17,360 | $17,900 | 5 | 45 | 7 | 21 | 7 | 35 | 101 | Maintain | Continue outreach |
| Cervical Car | 1043 | $0 | $35,260 | 8 | 72 | 1 | 3 | 7 | 35 | 110 | Work | |
| Childhood I | 67 | $0 | $47,013 | 10 | 90 | 9 | 27 | 2 | 10 | 127 | Work | |
| Colorectal ( | 725 | $11,753 | $11,754 | 5 | 45 | 3 | 9 | 3 | 15 | 69 | Maintain | Continue mail in samples |
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| HbA1C in Go | 198 | $35,260 | $0 | 1 | 9 | 5 | 15 | 7 | 35 | 59 | Monitor | |
| Retinal Eye | 198 | $23,507 | $0 | 1 | 9 | 5 | 15 | 6 | 30 | 54 | Monitor | |
| Adolescent | 98 | $0 | $47,013 | 10 | 90 | 4 | 12 | 5 | 25 | 127 | Work | Get ahead for next year |
| 3-6 Yr Old V | 360 | $47,013 | $0 | 1 | 9 | 8 | 24 | 10 | 50 | 83 | Maintain | Continue birthday club |
| 0-15 Mo Old | 89 | (new) | | 10 | 90 | 3 | 9 | 1 | 5 | 104 | Work | Complex, get arms around |

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# Lets Give It a Try!

- Select a Vacation for the Thomas family:
  - Camping
  - Alaska Cruise
  - Cross Country Road Trip

- Scenario: A family of 4 in Wisconsin wants to plan for a vacation next year, as they have not gone in 3 years.  Children are 7 and 12 and love to have fun. Parents love to travel. While they are not stingy, they wish to invest their money wisely. They have never done any of these vacations before.

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# Time for Another Try?

- Home projects
  - House flooring (ripped, torn in several spots)
  - Shower (fiberglass cracked, caulked)
  - Kitchen countertops (particle board- scratched, worn)

- Scenario: A couple wants to take time to renovate their home, but can only do one project at a time, as they don't know how much time they have before they have to go back to work. They also have a limited budget and want to optimize their home. Which project should they do first?

# Quick-Reference Instructions

1. Enter the measures

2. Enter any specific data about the measure  in the 'data' columns

   - (i.e. previous year performance, denominator size, monies earned/unearned).  *Note: This step is not required*

3. Determine evaluation criteria

4. Assign a weight for each criteria (scale of 1-10) and enter

5. Rate each measure against each criteria

6. Make and document decisions and notes

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# Measure Criteria Thought-Starters

- Volume of members to impact

- Health Outcomes

- Ability to maintain previous year performance/earnings

- Opportunity to capture new/additional QIP$

- Complexity to accomplish

- Alignment with leadership objectives

- "Environmental factors (COVID-19)"

- Aligns with multiple measure sets

- Supports accreditation

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# Discussion

# Want Some Help?

- Learning a new tool or concept is one thing, but applying can be a completely new challenge

- Please feel free to reach out to any of our facilitators if you would like assistance, contact information for each facilitator is on the final slide

# Thank You for Your Time & Engagement

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