

# **How to Talk to Your Patients About Safe Prescribing**

As emergency physicians we feel the responsibility to be the ultimate patient advocate, the safety net, the one doctor who can fix things when no one else can. We are always there, 24/7, ready to solve problems. If patients can't get their prescriptions from their clinic, we are there to help. If the psychiatric can't be reached and the patients need their meds, we are there. If medications are stolen, we are there.

Sometimes, by filling prescriptions we are not helping, we are hurting. Patients have died and we have been sued after filling only 6 pills that a patient was begging for. Prescription Drug Abuse is an epidemic with 105 lives lost per day nationwide. Most are preventable.

It is much harder to say no to patients, than to say yes. The "Yes" doctors are quickly identified as the "candy man" in the community. The "Yes" emergency departments are the "candy land." Word gets out quickly.

Hopefully this article will help you to say "No," do it a nice way, and realize that you are helping your patient with your decision. You are the ultimate patient advocate, and that is why you must prescribe safely.

These are general recommendations and are not a standard of care. You make like some suggestions and not like others. That's not a problem. With time and practice you will develop the best language that works for you.

## I. PATIENT COMPLAINT: "Back pain or headache with multiple previous visits"

#### PROVIDER ANSWER: "Listen, get a full history, physical, and medication history"

Don't make the mistake of jumping to conclusions because the patient is there again and again for the same complaint. Don't start rolling your eyes and label the patient a "drug seeker".

The first thing to do is to treat this patient like any other patient. Sit down, take a good history, take a very detailed medication history, and get a detailed prior drug history. Do a good physical examination. Check the old chart. Do your homework even more than you would a different patient. See if something was missed.

<u>Example:</u> Chief complaint "headache" and the nurses say "he is here all the time, he just wants drugs". EP smiled, thanked them for the head up, put blinders on what was implied, and took the time to do a careful assessment. This patient was in hospital a month ago for



headache with a negative work up. There was an explanation of why the admitting team did not think an LP was warranted. EP ran needed tests. This man had meningitis. Not just any meningitis, but TB meningitis. Revisits to the ED are opportunities to find the real diagnosis.

II. PATIENT REQUEST: "Can I have something for pain?"

PROVDIER ANSWER: "Yes, let me check your medical record for the best choice"

This is a common request from many patients with various chief complaints.

You will generally offer pain medications to many patients before they even ask. You may not need the part about "let me check your records". Even with patients who are drug seeking, you will want to offer pain relief, even if it is a non-opioid choice. Then go to the chart, to CURES, and do some research for the best plan.

III. PATIENT REQUEST: Pain prescription when medical records or CURES show that they already received a prescription from a different provider.

PROVIDER ANSWER: "I will treat your pain now, but your doctor needs to write for any additional prescriptions."

"I see that you already have prescriptions from Dr. X. For your safety all of your pain medications need to be regulated by a single doctor and pharmacy. <u>Although I cannot write</u> for any prescription, I can certainly help with your pain today."

Usually that does the trick. However, if needed, you can use the following lines:

"These medications are controlled by the DEA which has strict rules for both the doctor and the patient. You have to get any new prescriptions or refills from your doctor or clinic."

"We practice safe medicine and therefore your prescriptions and care should be coordinated with your doctor."

And finally, you can simply say, "I am sorry, we follow the Safe prescribing guidelines."

IV. PATIENT COMMENT: "My doctor is out of town, my insurance changed, I couldn't get an appointment, etc."

PROVIDER ANSWER: "I'm sorry that happened."

Try to avoid the word "no," and make statements in the positive.



Look at the CURES report. You will see if the patient has received medications from the same clinic on a monthly basis, then it is part of their pain contract, not to get prescription from the ED. If the patient is doctor shopping, then you should not be part of that.

"Your doctor would want us to honor the pain contract, so I want to follow your doctor's recommendations."

<u>Example:</u> A patient says "But I made sure I did not sign the contract, so that I can get more medication". Well, just because she didn't sign it, doesn't mean EPs should not be following the pain contract.

### V. PATIENT COMMENT: "I changed doctors or I no longer go to that pain control clinic"

PROVIDER ANSWER: Until you are able to arrange a new care provider, perhaps you should consider going back to your previous provider who already knows you and your condition. Your old provider can give you referrals to a new provider. If you would like, I will also provide referrals.

If the patient is not seeing the previous provider, likely the patient was discharged from care due to noncompliance. The previous provider is obligated to provide care for 30 days after notifying the patient and must provide referrals. Alternatively, the patient may have stopped seeing that provider because the provider was not writing the prescriptions the patient wanted. Either way, it's a red flag and prescribing from the ED is risky.

#### VI. PATIENT COMPLAINT: "None of the other medicine work for me"

Patients frequently say, "I tried ibuprofen," "I tried Vicodin, "and "Those don't work for me. What I really need is Dilaudid 2 mg IV with Benadryl 50 mg and Phenergan."

## PROVIDER ANSWER - "Tell me how you take it"

There are some reasonable patient who really tried the ibuprofen and Vicodin, but you need to find out exactly how they use it.

You need to ask: "Tell me how you are taking your medication." Find out the dose and the timing.

You will be surprised how many patients used 400 mg of ibuprofen twice a day and it was not enough. Or they took one pill of Vicodin last night and now 8 hours later they are in the ED with pain again without taking anything in between.



Depending on the description of how the medications are being taken, your answer could be: "That's the right dosing, good job, you should continue." Or "That's not quite giving the medications a chance to work. Let's try having you take the medication with a good dose. If you take Vicodin 4 times a day and add ibuprofen 4 times a day, you can alternate and have something to take 8 times a day. The combination works well."

The unreasonable patient will give you a vague answer, "I have tried it in the past, so I know it doesn't work," or "I am allergic to everything." This is a red flag for you to check CURES and old records. The answer: is: "I need to review your records to find out what the best options are." Go the records, do the research, find out the allergies, what they received before and return with a plan.

## VII. PATIENT REQUEST: "My prescriptions were lost."

PROVIDER ANSWER: "I can give you something for pain now, but it is best for your doctor to coordinate a new prescription."

Patients will come to the ED and ask for a refill of a prescription because they lost it. We have heard all the reasons: "I forgot them on the bus," "My back pack was stolen," "I flushed them down the toilet because I thought I didn't need them," "They fell in the pool," and "I lost them at Disneyland."

If the patient says that the prescriptions were stolen, then the answer is easy: "Did you file a police report?" These are highly abused medications that are sold illegally. If a prescription is stolen then the DEA or police would want to know about it.

With a lost or stolen prescription, you need to listen to the story and use your judgment. Patient Pain Agreements state that patients should not lose their medications and keep them safe. Some pain agreements allow for one lost prescription a year. The primary care doctor should be aware of the missing prescription. It is probably best to have lost or stolen prescriptions refilled by the primary care provider who can take account of all the prescriptions. Check a CURES report and see if there is a bigger problem.

Make sure that you document on the patient's discharge instructions and in your note: "Please obtain all pain medications from single doctor or clinic. No refill from the emergency department." This should be a signal to doctors that the patient has received information on safe prescribing.



#### VIII. PATIENT REQUEST: "I need some codeine for my cough"

Phenergan with codeine cough syrup is a highly abused medication. There are individuals that put this medication in their drink and sip it all day. There have been pharmacies in part of town that received a fine for excessive load of Phenergan with codeine. There have also been hidden camera videos showing pharmacy techs sneaking sips of codeine while at work.

## PROVIDER ANSWER: "The best medicine for your cough is an inhaler."

"The inhaler opens your lungs and gets the junk out. It decreases the airway inflammation so you have less urge to cough. A cough syrup just prevents the cough reflex and keeps the junk in. That's why I don't prescribe the cough syrup and use the inhaler instead."

## IX. PATIENT REQUEST: "My tooth hurts"

#### PROVIDER ANSWER: "Would you like a shot to stop the pain?"

Dental patients are often the most grateful patients. You can do a dental block with Marcaine and get 100% relief for 6 hours. When asked "Do you want a shot like the dentist for your pain that will numb up your tooth?" Patients will say: "Anything, just get rid of the pain." You should never give a shot of Dilaudid for dental pain.

If the patient is "scared" of a shot, then you can offer a couple Vicodin in the ED and check a CURES report to see if you should be writing a prescription or not.

#### X. PATIENT COMPLAINT: "I know my rights."

#### PROVIDER ANSWER: "I am happy to refer you to our manager"

There are patient who are angry no matter what we do or how nice we are. They threaten to sue you and want to talk to a manager.

Remember that you are on stage when you talk to patients. Your conversation is not just for the patient, but for the big audience of other patients and staff who are listening in to the interesting loud interaction. The listeners want to root for you.

There are examples of patients who are so thankful that someone took the time to explain the dangers of the medications, while others get angry and call administration.



If you are referring the patient to management, hopefully they understand and are educated about safe prescribing. If not, they should be referred to the various web sites that explain the prescription drug abuse epidemic and safe prescribing.

There are several lines you can use in difficult situations:

- "I am happy to refer you to our manager"
- "This is the same treatment I would give my own family"
- "I will provide you with good and safe medicine and not do something unsafe even if you are asking me for that"

#### XI. PATIENT MEDICATION HISTORY: "Vicodin, Ambien, Xanax, Soma, Neurontin..."

### PROVIDER ANSWER: I see that your medications have some drug interactions"

All EPs have reviewed a patient medication list that go on for pages. Use this as an opportunity to alert the patient to polypharmacy for opioid and sedative interactions. A patient may present with a fall, but the fall is because of all the medications.

#### Possible interactions:

"Wow, that's a long list of medication, are they all from the same doctor?"

"I see from the list that you are taking pain medications and anxiety medications together. That could be a dangerous combination. People can take this combination and one day just not wake up."

"I don't want to make changes to your medications, but you should discuss this with your doctor, and at least do not take the pain oxycodone and Xanax at the same time."

"You seem very sleepy from these medication".

#### XII. PATIENT COMPLAINT: "Abdominal pain with multiple negative work ups"

#### PROVIDER ANSWER: "How often do you use marijuana?"

The first thing to do is a good history, physical, and make sure that a different diagnosis has not been overlooked. After that, think marijuana.

Marijuana these days is not the marijuana of the 1970s. California marijuana can have 25% THC or more and in the 70's marijuana was 3% THC. There is a new surge of chronic abdominal pain patients who have had multiple CT scan, endoscopies, colonoscopies, all with negative work ups, but with a history of daily marijuana use. The treatment is getting off the marijuana and not more and more Dilaudid. Treating marijuana toxicity with opioids is creating a second addiction on top of the first one. This is difficult to explain to patients, because they were told marijuana helps the appetite and not hurts it. If you can convince



the patient to stop marijuana for several months (not just a few days), they will be grateful later.

## XIII. PATIENT COMPLAINT: Musculoskeletal Pain in Patient in Recovery

PROVIDER ANSWER: "You did such a good job being clean, it's not a good idea to trade one drug for another"

You see patients in recovery who are proud of their recover, but have a new pain. They understand addiction. Explain to them that using Motrin and Tylenol and limiting opioids will help them prevent a new addiction.

### XIV. PATIENT COMPLAINT: Clear Doctor Shopping

PROVIDER ANSWER: "I am concerned because you received different prescriptions from different doctors over the past few months. These medications can be addicting, do you need a referral for addiction?"

As with everything, you have to use your judgment. Most patients who are in the ED are not ready to admit that they have an addiction, but sometimes their family is around and they realize that there is a problem. <u>Use family and friends to highlight a prescription problem.</u>

Some patients have very overt doctor shopping and you may want to contact DEA. Getting DEA involved can force patients into court mandated drug rehab and save someone's life.



## Words at a Glance

| PATIENT              | PROVIDER ANSWER   |
|----------------------|---|
| Anything             | Remember you are on stage. Your words not just for the patient,       |
|                      | but for the staff and patients who are also listening.                |
| Can I have           | "Yes, let me check your medical record for the best choice"           |
| something for pain?  |   |
| The medicines don't  | "Can you please tell me how you take the prescription?"               |
| work                 |   |
| Lost Rx              | I can give you something for pain now, but it is best for your        |
| Rx from other        | doctor to coordinate any additional prescription".                    |
| Sources              |   |
| Stolen Rx            | Did you file a police report?   |
| Patient with chronic | "Your doctor would want us to honor the pain contract, so I           |
| pain                 | would want to follow your doctor's recommendations".                  |
|                      |   |
| I need codeine       | "The best medicine for your cough is an inhaler.                      |
| cough syrup          |   |
| Dental Pain          | "Would you like a shot to stop the pain?'                             |
|                      |   |
| Abdominal Pain       | "How often do you use marijuana?"                                     |
| with negative work   |   |
| ups                  |   |
| Previous Recovery    | "You did such a good job being clean, it's not a good idea to trade   |
| History              | one drug for another".  |
| Opioids and          | "I see that your medications have some drug interactions"             |
| Sedatives            |   |
| Clear Doctor         | "I am concerned as your medications can be addicting. Would           |
| Shopping             | you like me to refer you to someone who can help with this?"          |
|                      |   |
| Angry Patient        | "I am sorry you feel this way. I will try to treat your pain now, but |
|                      | your doctor needs to coordinate any further prescriptions."           |

# **Further Suggestions**

Contact California ACEP if you have further tips and suggestions that should be included in the next version of this document.

Email: info@californiaacep.org

Phone: 916.3255455